

Hospital	City/Town	County	Teaching Status [1]	Fiscal Year End [6]	Number of Months Data		
Mercy Medical Center	Springfield	Hampden	Non-Teaching	12/31/2010	9		
Financial Performance Indicators	FY06	FY07	FY 08	FY 09	FY10 Q3	MA Industry Median FY10	NorthEast US Median FY08 [2]
Profitability							
Operating Margin	3.22%	-0.28%	0.10%	2.61%	1.26%	2.01 %	0.90 %
Non-Operating Margin	1.91%	1.39%	-1.96%	6.29%	-0.31%	0.66 %	0.07%
Total Margin	5.13%	1.11%	-1.86%	8.90%	0.95%	2.62 %	0.90 %
Operating Surplus (Loss)	\$6,371,438	(\$561,888)	\$205,366	\$6,061,610	\$2,024,437	---	---
Total Surplus (Loss)	\$10,144,761	\$2,237,000	(\$3,736,827)	\$20,650,841	\$1,521,737	---	---
Liquidity							
Current Ratio	3.57	3.18	2.64	3.50	3.24	1.55	1.55
Days in Accounts Receivable	42	40	40	35	34	37	46
Average Payment Period	34	32	34	33	36	56	60
Solvency/Capital Structure							
Debt Service Coverage (Total) [3]	4.2	2.8	1.4	8.4	2.8	3.0	2.7
Cashflow to Total Debt [4]	20.5%	10.4%	3.5%	39.1%	9.7%	16.9 %	12.5%
Equity Financing	32.9%	35.1%	26.2%	42.0%	41.9%	39.2%	47.9%
Other							
Total Net Assets	\$43,296,553	\$48,461,576	\$36,931,635	\$60,805,531	\$62,386,669	---	---
Assets Whose Use is Limited	\$3,659,169	\$3,700,146	\$3,336,995	\$3,635,320	\$3,752,268	---	---
Net Patient Service Revenue [5]	\$178,241,663	\$186,266,385	\$191,117,116	\$210,260,700	\$151,369,495	---	---

FY10 Q3 filings are based on hospital's UNAUDITED or internal financial statements.

Data Sources: FY06 - FY10 Q3 data drawn from DHCFP quarterly and annual filings.

CAVEATS: FY06 - FY10 annual data is reconciled to Audited Financial Statements. DHCFP filings may not reflect all of the financial resources available to the hospital -- for example, resources available through associations with foundations or parents/affiliates. Financial information must be interpreted within the context of other factors, including, but not limited to, management plans, reimbursement changes, market behavior, and other factors affecting performance. Hospitals may not report data for all metrics listed above. Profitability percentages may not add due to rounding.

Notes:

[1] According to the Medicare Payment Advisory Commission (MEDPAC), a major teaching hospital is one with at least 25 FTE residents per 100 inpatient beds.

[2] Northeast US 2008 Median data published in the "Almanac of Hospital Financial Operating Indicators", 2010 INGENIX.

[3] Blank values indicate a facility with no current long term debt in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.

[4] Blank values indicate a facility with no long term debt net of current portion in the period covered. Ratio not applicable to quarterly analysis due to shortened time frame.

[5] Net Patient Service Revenue includes Premium Revenue.

[6] The fiscal year for Cambridge Health Alliance, Metro West Medical Center, and Saint Vincent Hospital ends on 6/30; for Martha's Vineyard Hospital ends on 3/31; and for Mercy Medical Center ends on 12/31. The data reflect their most recently available financial data.